

**MINUTES OF 13TH MEETING OF THE EXECUTIVE COMMITTEE OF
CRANE OWNERS ASSOCIATION OF INDIA
HELD ON
11.08.2014 (2:00 PM TO 6:00 PM)
AT
THE AVVASHYA HOUSE, 3rd FLOOR, CST ROAD, KALINA, SANTACRUZ (E),
MUMBAI**

Present:

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| Ashwin Gandhi | President |
| Navin Dedhia | Secretary |

Members of the Executive Committee:

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|-------------------|---|
| Umesh Shetty | Allcargo Logistics Ltd. |
| Mitesh Shethia | Shethia Erectors & Material Handlers Ltd. |
| Sunil Makad | Steel Carriers Infrastructure Pvt Ltd. |
| Karim Jaria | Crown Lifters Pvt Ltd. |
| Avinash C. Virkar | Apollo Enterprises |
| Premal Thaker | Oasis Infrastructure Pvt Ltd. |
| Bajrang Agarwal | Kandla Cargo Handlers Pvt Ltd. |

Mr. Ashwin Gandhi, President of the Association thanked all the members and briefed them about the various activities of the Association. Following agenda was taken up for discussion in the meeting:

1. Minutes of the 12th Meeting held on 23.05.2014 at Mumbai were read out and approved in the meeting.
2. It was decided by E.C members, efforts should be made to combine COAOI and The Crane Owners Association, Mumbai so that we can represent the problems of crane owners strongly in future. For which Mr. Jasbir Singh and Mr. Resham Singh, committee members of The Crane Owners Association, Mumbai will be invited in the next meeting.
3. With consultation of the Executive Committee, the date of the 2nd AGM of COAOI has been finalized on 20.9.2014 and SANY will be sponsoring the event.

4. Mr. Umesh Shetty permitted General Secretary of the Association that he can approach Lawyers, Chartered Accountants, I.T department or any other department of his company (Allcargo Logistics Ltd) for any help, for the benefit of the Association free of cost. E.C members thanked Mr Umesh Shetty for his great gesture.
5. More emphasis and initiative should be taken towards branding of the website. The following activities to be carried out:
 - a) Scrolling of news/latest activities of the association on the webpage.
 - b) Overall look and feel to be looked into and be modified as needed.
6. President informed that COAOI will be participating in the upcoming exhibitions related to the Crane Industries in India. This can help all crane owners and crane manufactures to know about the benefits of joining COAOI.
7. It was decided that COAOI will regularly write/call upon to the following bodies/offices on a fortnightly basis to resolve the tax burdens that the industry is facing:
 - Finance Secretary
 - Joint Secretary (Ministry of Finance)
 - Additional Secretary (Ministry of Finance)
 - Revenue Secretary (Department of Revenue, Ministry of Finance)
 - Central Board of Direct Taxes - Chairman and Members
 - Commissioner Service Tax Department

Any correspondence with the above mentioned authorities, the letter will have to be drafted and the requisite approval will have to be taken before releasing the same. On a high level, there should be two options given to the authorities to resolve the issue.

8. As COAOI is member of CII (Confederation of Indian Industry), so for representation to the central government on the service tax issue the help of CII will be taken.
9. Mr. Premal Thaker informed that he will provide the general secretary the contact details of the concerned person who will help the members of COAOI for getting the refund of RTO tax paid on entrance of crawler cranes in Gujarat.
10. Mr. Umesh Shetty suggested that COAOI needs to formulate deals with the Crane manufacturing companies, spare parts suppliers for good discount so that members of COAOI can be benefited.
11. President informed all members that registered office address of COAOI has been changed from Vyapar Bhavan to Malhotra chambers and the new office address is as follows:

Crane Owners Association of India
7th Floor, Malhotra Chambers
Behind USV Ltd, Off Govandi Station Road
Deonar, Mumbai – 400088
12. It was decided by the E.C members that in the next E.C meeting COAOI must call renowned Insurance Broker to get the best quote from the Insurance Companies and to negotiate the premium payable for the benefit of the members of COAOI.
13. Mr. Mitesh Shethia suggested that for increasing the membership base of the association. COAOI needs to prepare the list of crane owners which will be categorized state wise and then suitable steps shall be taken for increasing new membership drive.
14. Dun & Bradstreet credit rating agency was called for presentation on the topic “How credit rating of any company can be helpful in decision making” they explained that D&B provide company’s credit score of whom

we are going to deal with in terms of business. With the help of which one can know the risks and opportunities in future. D&B also helps to mitigate risk, increase cash flow and increased profitability.

15. In the upcoming AGM, a one slide presentation on key departed members (or their family members) to be made for the purpose of paying respect to the departed.
16. General Secretary to share with the EC on weekly basis the progress made during the week and summary of activities carried out.
17. To create a common group email ID for
 - A. Executive committee members
 - B. All members
18. It was suggested that the COAOI website should also be used a medium to communicate any cranes that are available for buying/selling/hiring within the association. To deliberate on this aspect and implement if feasible. This platform may also be used for buying/selling spare parts as well.
19. A monthly newsletter to be created summarizing the achievements in the month, and changes in websites, any new members added and member news.
20. To track the number of hits to the COAOI website and take steps to improve the visibility.
21. To write emails to PMO summarizing the issues faced by the Crane Owners. The emails should go continuously and professionally until we get a response.
22. Any three members from the Executive Committee to go through the complaint (If any) from any member regarding nonpayment by the user company. They shall go through the papers submitted with reference to any outstanding payment. Post which the draft letter given by President will be sent to such default companies to assist our member for early payment.

23. President thanked Mr. Umesh Shetty for allowing COAOI to host its meeting at his office and also thanked him for hospitality.

24. It was decided to call the next meeting of the Executive Committee of COAOI in month of September 2014 at Mumbai.

The Meeting concluded with a vote of thanks to the chair.
